

TORBJÖRN GUSTAVSSON
E-MAIL: TOBE@VORTAFLOW.COM
PHONE: +46 70 402 44 02
WWW.VORTAFLOW.COM

CHARACTERISTICS

I am an action oriented leader with a track record of success in mixed onshore/offshore projects looking for the next Big Challenge!

Over the past years I have combined clear goal setting with meticulous structure and people skills to succeed in matrix-organised projects where others have failed. The successes of these projects have confirmed that my strengths lie in the interface between technology and people management.

I believe one of the greatest leadership challenges is in leading non-profit organisation at least once in their life. This I have done both during my studies and on addition my full time job in 2010 and 2011, creating an international conference and an awards ceremony.

To your organisation I bring my focus, drive and ability to motivate others around the world in the achievement of our common goals and objectives. In return I am looking for challenging high-paced and high-pressured environments where, through cooperation with like-minded individuals, we can together make an indelible mark on our client's organisations and the world at large.

CURRENT EMPLOYMENT

- 2008 - Tieto Sweden AB
Tieto is the leading IT service company in Northern Europe providing IT and product engineering services. With about 18 000 experts, Tieto aim to become a leading service integrator creating the best service experience in IT.
- 2011 – 2012 Project Manager- Energy Market Hub, Customer: Swedenergy
Project to provide Swedish market with electronic data exchange and messaging.
Result: press release generated +4% in stock exchange rate. Delivery on the way on track
Project size: 33 people, 3 600 h, 5% India, 20% in Czech Republic
- 2010 – 2011 Project Manager- PDF generating software, Customer: Tieto Value Networks
Project to provide PDF- displayed invoices to complement XML-displayed in B2C. Project delivered on time and result. Project size: 15 people, 1 400 h, 20% in India
- 2010-2011- Project Manager, Customer: DinEI/Vattenfall
Change EDIEL (electrical meter readings) flows from Vattenfall to Tieto as service provider in B2B.
Project delivered on time and budget with rating 4 of 5 in quality.
Project size: 12 people, 1 300 h, 10% in Czech Republic
- 2010-2011- Project Manager, Customer: Nordea/Swedbank
Software for synchronisation of databases for banking information in B2B. Handling of complex technical relations between Sweden/India/ Czechoslovakia.
Project size: 19 people, 1 400 h, 25% in India, 40% in Czech Republic
- 2009-2010 Subproject Manager, Customer: Nordea
Migration of integrations engine from older generation to latest generation transferring banking information. Project delivered on time with extremely tight schedule with risk of high penalties on 80% of budget. Project size: 21 people, 1 500 h
- 2009-2010 Project Manager, Customer: DHL, Updating business critical integrations engine
2009-2010 Project Manager, Customer: ÅF, Launch and installation of communications client
2009 Delivery Manager, Customer: Addici, Integrations delivery.
2008 Project Manager, Customer: Tieto , International sales events and conferences in Prague.

AWARDS

- 2010 National Member of the Year, Junior Chamber International Sweden
- 2010 Best international project, European Capitals Meeting 2010, JCI Sweden
- 2005 Altran Engineering Academy, Renault F1-innovation competition, Oxfordshire, UK
- 2003 Venture Cup, Business Development Competition, McKinsey & Co, Stockholm, Sweden

PATENT & ENTRERNUERSHIP

- 2001-2006 Entrepreneur within own company- business and product development, Vortaflow
Developing a flow alternating concept for ground vehicles based on patent below. Worked performed during and after university studies with external founding. Product on all new production Koenigsegg cars. www.vortaflow.com
- 2003 Patent holder of patent no SE 0104010-4 concerning flow alteration for ground vehicles

NON PROFIT ASSIGNMENTS

- 2011 - JCI Sweden, Ten Outstanding Young People, National Partners Manager - www.toyp.se
Generated 10k€ in services and deals in Q4 2011.
- 2010 -2011 JCI Sweden, Ten Outstanding Young People, National Program Manager - www.toyp.se
Managed 8 persons in a non-profit to create an awards ceremony with 80 guests and 5 winners.
- 2009-2010 JCI Stockholm, European Capitals Meeting 2010, Project Manager - www.ecm2010.se
Managed 10 persons in a non-profit to create a four day conference with 130 international participants.
- 2010 Junior Chamber International Stockholm, Vice President - www.jcisweden.se
Generated internal and external activities to raise awareness about the organisation.
- 1998-1999 President of Euroavia Stockholm, Sweden - www.euroavia.net
Multiplied number of members, decreased cost and increased activities and awareness of the org.

ACADEMIC EDUCATION

- 2008 E-business Development, Blekinge Institute of Technology, Sweden
- 1997-2003 Master of Science, Vehicle Engineering, Royal Institute of Technology, Stockholm Sweden
- 1996 Sociology, Örebro University, Sweden

EDUCATION, OTHER COURSES

- 2011 Trademarks, Junior Chamber International Brussels, Belgium
- 2011 Painting with words, Junior Chamber International Brussels, Belgium
- 2011 Presenter, 1-day class in presentation techniques, JCI Brussels, Belgium
- 2011 Tieto Greenhouse – 9-day Management training program, Cubiks Stockholm, Sweden
- 2010 Strategy – from vision to results, Junior Chamber International Aarhus, Denmark
- 2010 International project management, Junior Chamber International Aarhus, Denmark
- 2010 Coach to lead, Junior Chamber International Aarhus, Denmark
- 2009 TOYP Academy, Junior Chamber International Istanbul, Turkey
- 2009 PM Professional Scandinavia, Tieto Sweden AB Stockholm, Sweden
- 2008 Solution Selling, Tieto Sweden AB Malmö, Sweden
- 2007 Board of directors work, Junior Chamber International Stockholm, Sweden
- 2006 Business development – from strategy to realization, Astrakan Stockholm, Sweden
- 2006 Goal-based Leadership, Astrakan Stockholm, Sweden
- 2005 To develop as manager and leader, Pro Science Stockholm, Sweden

LANGUAGES and COMPLEMENTARY INFORMATION

- Swedish/English - Fluent
- Linked In: <http://se.linkedin.com/in/torbjomgustavsson>