

CHARACTERISTICS

I am an action oriented leader with a track record of success in mixed onshore/offshore projects looking for the next Big Challenge!

Over the past years I have combined clear goal setting with meticulous structure and people skills to succeed in matrix-organised projects where others have failed. The successes of these projects have confirmed that my strengths lie in the interface between technology and people management.

I believe one of the greatest leadership challenges is in leading non-profit organisation at least once in their life. This I have done both during my studies and on addition my full time job in 2010 and 2011, creating an international conference and an awards ceremony.

To your organisation I bring my focus, drive and ability to motivate others around the world in the achievement of our common goals and objectives. In return I am looking for challenging high-paced and high-pressured environments where, through cooperation with like-minded individuals, we can together make an indelible mark on the organisation and the world at large.

My personal situation allows me to travel and I would love to have a position with world as field of work.

EMPLOYMENTS

2008 - Project Manager, Tieto Sweden AB
Tieto is the leading IT service company in Northern Europe providing IT and product engineering services. With about 18 000 experts, Tieto aim to become a leading service integrator creating the best service experience in IT.

2011-2012 Project Manager- EMIX light, Customer: Swedish Energy market
Project to provide a replacement for existing energy messaging solution within the energy sector. Result: 4% increase in stock exchange rating on the day of press release.
Project size: 26 people, 3 600 h, 4 months, 5% in India, 20% in Czech Republic
Result: 4% increase in stock exchange value when press release reached newsfeeds

2011 Marketing Manager- TEIS, Customer: Tieto Value Networks
Creating and performing a marketing campaign regarding the departments' key product.
Result: Plan for more aggressive customer approach as respond to competitors

2011 Project Manager- Pre study, Customer: Handelsbanken
Project to identify processes and offers that match the customer needs.
Project size: 6 people, 300 h
Result: New process to perform prestudies

2010 – 2011 Project Manager- PDF generating software, Customer: Tieto Value Networks. Project to provide PDF- displayed invoices to complement XML-displayed in B2C. Project delivered on time and result.
Project size: 15 people, 1 400 h, 20% in India

Result: PDF-displayed invoices, delivered on time and quality

2010-2011- Project Manager, Customer: DinEl/Vattenfall

Change EDIEL (electrical meter readings) flows from Vattenfall to Tieto as service provider in B2B. Project delivered on time and budget with rating 4 of 5 in quality. Vattenfall is the current service provider to DinEl and Tieto have in this project taken over that role. Work include planning of several resources and delivering of plan to customer, coordination of nationwide foreign resources. Close collaboration with customer and frequent customer contacts.

Project size: 12 people, 1 300 h, 10% in Czech Republic

Result: migrate meter-readings from one supplier to other, delivered on time and 4 of 5 in quality in customer measurement

2010-2011- Project Manager, Customer: Nordea/Swedbank

Software for synchronisation of databases for banking information in B2B. Handling of complex technical relations between Sweden/India/ Czechoslovakia. Managing a project that coordinates data in two different databases in Sweden and a foreign country. We created a solution that handles business critical information for the customer. Work included planning, performing, monitoring, evaluate the project at time and money constraints and coordinating resources in Sweden, Czechoslovakia and India. Project delivered on time and slightly over budget due to increased demands during development. International project management challenges were handled and all parties delivered on time.

Project size: 19 people, 1 400 h, 25% in India, 40% in Czech Republic

Result: synchronisation of databases, on time and slight over budget due to international collaboration

2009-2010 Subproject Manager, Customer: Nordea

Migration of integrations engine from older generation to latest generation transferring banking information. Project delivered on time with extremely tight schedule with risk of high penalties on 80% of budget. Migration of integrations engine from older generation to current one transferring banking information. Total project budget approx 200k €. During extreme tight time constraints and with a high profile customer a change in technology took place. Business planning, negotiations, planning and execution took place during the development of the project since the tight timeline dictated these conditions. Work included coordinating of resources all over the country and from several different sub suppliers and customer. Project delivered on time, under budget, increased performance, stability and a satisfied customer.

Project size: 21 people, 1 500 h

Result: migration to updated integrations engine, 80% of budget and on time

2009-2010 Delivery Manager Customer: DHL

Updating business critical integrations engine to deliver core business functionality. Turned Tieto-critical customer around to preferred supplier. Working with a business critical integration application and updating it to increase performance and safety of operations. Work included customer meeting, coordination of resources, project planning, administration and performance. Project resulted in increased level of customer satisfaction and fully paid remaining invoices.

Result: Satisfied customer that payed held invoices

2009-2010 Project Manager Customer: ÅF

Launch and installation of communications client, transforming a project that had been dragging its way forward without structure, planning and energy. Torbjörn restructured it to a project that is well organised with clear lines of communication and structured way of work. Projects included the launch of installation of communication client sold to ÅF, first step included hundred clients. Another project was to manage remaining issues in a TEIS (integration engine) environment and coordinating internal and external resources.

Result: organisation, structure and increased speed of delivery

2009 Delivery Manager Customer: Addici

Integrations delivery, changed delivery from disorganised to well structured with increased customer satisfaction and on time. Taking a stalled project to a well organised one with clear lines of communication and structured way of work. Reorganizing structures and processes with all involved participants making it easier to work together. The project is focused around Tieto integration application Decapus. Since a bank is included the levels of security is high and acceptance for errors in transactions low. Focus on application is always extremely high and slightest error is recognized. Participating in sales and resigning contract. Project resulted in increased customer satisfaction.

Result: clear ways of communication, structure and a satisfied customer

2008 Project Manager Customer: Tieto

International sales events and conferences in Prague. Project Manager for Tieto Telecom and Medias Prague 80 person conference. Responsible for planning, arranging and delivering a 3-day conference including lectures, workshops and social activities. This resulted in more motivated co-workers and better team spirit over different teams in different locations and countries.

Result: 3-day kick off for 80 people with highly satisfied managers.

2008

Production development and sales, sporting goods SkiSelector
SkiSelector is a business within sport equipment measuring devices.

Result: developed manufacturing processes and increased sales

2006-2007

vice CEO, Project Manager & KAM. IT system provider, Rogus Consulting Group AB
Rogus was a small business delivering Lotus Notes based IT systems. Torbjörn worked with sales and project management with delivering systems for customers as: Bankföreningen, Lantmännen, JämO, Sida, Delphi, different Swedish municipalities (patient case books) and several internal projects with delivery on time and budget. His work included negotiation of contracts, bid management, write tenders and develop Rogus products and PR-activities. Torbjörn was also partly responsible for recruitment of new employees, B2B/B2G -sales with CRM and relations with IBM and Microsoft. He improved customer relations and turnover with increased number of business and employees.

Result: lead 10 persons in a small company

2001-2006

Entrepreneur within own company- Business and product developer, Vortaflow

Developing a new fuel reducing concept for commercial vehicles Torbjörn worked independently with research and development during and after university studies. Work was done on a new product based on a patent and academic reports. Participation in a business plan competition (Venture Cup by McKinsey) resulted in a three-year business plan for a new company and 6 months in a business incubator.
Result: Patent, 3-year business plan, 2 academic research reports

2005 Product developer- Porsche Turbo development, ItsFun
ItsFun delivers tuning parts for cars and have a Porsche as a marketing platform. Torbjörn was working as project engineer for aerodynamic development and chassis setup for a project improving performance of a race car. Work included development of aerodynamic concepts and setup of wheels and chassis. Road and track testing was developed, planned, performed, evaluated and documented. It resulted in improved performance resulting in a track speed record.
Result: Record breaking Porsche for PR-purposes

2005 Sales manager- sales of PC systems and peripherals, Elgiganten
Elgiganten is a major chain of department stores in Scandinavia selling PC, TV, stereo and appliances. Torbjörn worked with personnel and budget responsibility as a sales manager for a team within hi-tech consumer products and services. Torbjörn encouraged team members to take part in the development and personal responsibility of the division and thus reduced misunderstandings and extra work within the department. Profitability increased with focus on selling add-on-services with products.
Result: Lead 5 persons, increased sales, focus on high margin products

2004 Product developer- aerodynamic development and production, Koenigsegg Auto
Koenigsegg develops, manufacture and sell exclusive sports cars. Torbjörn took part in developing the CCX-model and thus increased performance of that and following models. He also took part of production and production planning i.e. increasing production.
Result: Applied my patent on the CCX-model and models after it.

2004 Racecar engineer- chassis setup of Porsche GT3, Martin Racecar Analysis
Martin Racecar Analysis worked with a team of engineers providing tuning of racecars during competition. As engineer Torbjörn planned, performed, documented and evaluated multiple-parameter tests to improve racecar performance. Work was performed during extreme stressful conditions and sometimes hostile environment. Tasks included interpretation and evaluation of driver feedback with split-second decisions and psychological evaluation of driver and surrounding team.
Result: Placed 4th on a 18 car grid.

AWARDS

2010 National Member of the Year, Junior Chamber International Sweden
JCI (Junior Chamber International) is an international training and networking organization in 120 countries and with 175 000 members world wide. Torbjörn was awarded "JCI member of the year 2010 in Sweden": "With passionate commitment and a great desire Torbjörn have during the recent years not only anchored Sweden on JCI's world map. He has

also spread energy and willingness to create far beyond his own chamber. Torbjörn has not only, through his leadership, been involved in the development of his chapter and his fellow members – he has in a very exemplary way been responsible for his own personal development by constantly challenge himself in various projects and responsible roles. For Torbjörn nothing is impossible.”

- 2010 Best international project, European Capitals Meeting 2010, JCI Sweden
- 2005 Altran Engineering Academy, Renault F1-innovation competition, Oxfordshire, UK
- 2003 Venture Cup, Business Development Competition, McKinsey & Co, Stockholm, Sweden

PATENT & ENTREPRENEURSHIP

- 2001-2006 Entrepreneur within own company- business and product development, Vortaflow
Developing a flow alternating concept for ground vehicles based on patent below. Worked performed during and after university studies with external founding. Product on all new production Koenigsegg cars. www.vortaflow.com
Result: Patent, 2 academic thesis, 3-year business plan, several industry contacts
- 2003 Patent holder of patent no SE 0104010-4 concerning flow alteration for ground vehicles

NON PROFIT ASSIGNMENTS

- 2011- JCI Sweden, Ten Outstanding Young People, Partner Manager - www.toyp.se
Identify and start collaborations with businesses and organisations that share the same values as JCI and strive to encourage young leaders as identified in the TOYP program.
Result: 10 k€ in Q4 of 2011. Recruited partners: SJ, MyNewsDesk, Summit, Scandinavian Perspectives
- 2010-2011 JCI Sweden, Ten Outstanding Young People, National Program Manager - www.toyp.se
TOYP awards promote young people who have contributed to other people's development. The TOYP (Ten Outstanding Young Person) program identifies individuals between 18-40 years that acted as leaders in their field and made a difference in society and to their fellow humans.
Result: during 6 months 8 people worked unpaid to appoint 5 national winners.
- 2009-2010 JCI Stockholm, European Capitals Meeting 2010, Project Manager - www.ecm2010.se
130 international participants in a four day conference with lectures and social activities. European Capitals Meeting is an annual meeting held within JCI (www.jci.cc) in Europe where one of the capitals hosts a meeting with trainings and social activities. By combining successful marketing, professional planning and performance with interesting lectures and exclusive social events we managed to attract more people than usual to the conference. We generated a positive cash flow to the organisation and exclusive once-in-a-life-time experience for the guests.
Result: during 6 months 10 people worked unpaid to arrange a 4-day conference with 80 international, 50 national guests, 6 lecturers, 3 parties, 6 meals, 1 information brochure + travel.
- 2010 Junior Chamber International Stockholm, Vice President - www.jcisweden.se
JCI is a non-profit organisation for international networking, personal and society development. Junior Chamber International focuses on personal development, leadership

training, entrepreneurship and international networking. As part of Stockholm board Torbjörn took responsibility for marketing activities during 2010 and taking the organisation to new levels of engagement and members.

Result: increased number of members, activities and exposure

1998-1999 President of Euroavia Stockholm, Sweden - www.euroavia.net

International student organisation for aeronautics student, increased number of members, improved economy and increased activity. Euroavia is an European non-profit student union organisation that works to promote flight-engineering students in Europe.

Result: doubled number of members, increased awareness of the organisation, increased number of activities

ACADEMIC EDUCATION

2008 E-business Development, Blekinge Institute of Technology, Sweden

1997-2003 Master of Science, Vehicle Engineering, Royal Institute of Technology, Stockholm Sweden

1996 Sociology, Örebro University, Sweden

1996 Budgeting and financial planning, Örebro University, Sweden

EDUCATION, OTHER COURSES

2011 Painting with words, ½ day training in storytelling Brussels, Belgium

2011 Personal branding: distinct or extinct, ½ day training Brussels, Belgium

2011 To flirt or not in business and bars, ½ day training in body language Brussels, Belgium

2011 Presenter, 1-day international training class in presentation Brussels, Belgium

2011 LEAN, 1-day introduction training, Tieto Stockholm, Sweden

2010 Tieto Greenhouse – 9-day Management training program, Cubiks Stockholm, Sweden
Tieto Greenhouse is an internal management training program started with self evaluation, interview and a three day evaluation program to identify top candidates for the training. Torbjörn came out as #1 of all the attendees. The 6-day program consists of classes in coaching, "difficult conversations", situation adapted leadership and other relevant techniques.

2010 Strategy – from vision to results, Junior Chamber International Aarhus, Denmark

2010 International project management, Junior Chamber International Aarhus, Denmark

2010 Coach to lead, Junior Chamber International Aarhus, Denmark

2009 TOYP Academy, Junior Chamber International Istanbul, Turkey

2009 PM Professional Scandinavia, Tieto Sweden AB Stockholm, Sweden

2008 Solution Selling, Tieto Sweden AB Malmö, Sweden

2007 Board of directors work, Junior Chamber International Stockholm, Sweden

2006 Business development – from strategy to realization, Astrakan Stockholm, Sweden

2006 Goal-based Leadership, Astrakan Stockholm, Sweden

2006 IBM Lotus Domino 7, IBM Stockholm, Sweden

2005 To develop as manager and leader, Pro Science Stockholm, Sweden

LANGUAGES

Swedish/English - Fluent

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